

Valhalla Partners Raises \$260 Million Fund

Valhalla Partners II, L.P. Targets Technology Entrepreneurs Who Want to Innovate, Challenge and Fundamentally Change the Dynamics of New and Existing Markets

VIENNA, Va., November 13, 2006 – Valhalla Partners, a trusted partner and advisor to technology entrepreneurs in their quest to build world-class companies, today announced the closing of its most recent fund, Valhalla Partners II, L.P. (“Valhalla II”). Valhalla II is a \$260 million fund, bringing the total capital under management at the firm to more than \$440 million. The fund will be used to expand the firm’s portfolio of Internet, digital media, software, mobile and storage-based businesses. Valhalla Partners invests in companies where the firm’s resources provide acceleration at critical stages in their pursuit of success regardless of their size or maturity. In the firm’s first fund about half of the investments are in the mid-Atlantic region and about half are seed or Series A round investments.

Investors new to the firm subscribed for approximately \$80 million of the total fund, while returning investors represent the balance.

Valhalla Partners was able to raise its first fund during the most difficult period in recent venture capital history. The firm is a prime example of a new class of venture capital managers – the so-called ‘emerging managers’ – where, while the fund may be new, the people behind it are experienced, proven and trusted in the industry.

Expanded Team Continues Focus on Company Building

Earlier this year, Valhalla Partners expanded its leadership team through the promotions of Charles Curran and Scott Frederick to General Partner, and the appointment of Kiran Hebbar, a Kauffman Fellow, as a Principal. Valhalla Partners is structured to maximize the time the firm’s management spends working cooperatively with entrepreneurs to add value to their companies. These additional resources help further that goal. Valhalla portfolio companies benefit from access to the broad skills, contacts and resources of the entire Valhalla team, which helps entrepreneurs build their companies both smarter and faster. Valhalla II will be managed by the firm’s six Managing Partners, which in addition to Frederick and Curran includes Art Marks, Hooks Johnston, Gene Riechers, and Harry D’Andrea.

“Both the limited partners and general partners in Valhalla are energized about how well our team and our strategy have been working. The evidence is in our portfolio companies and our entrepreneur partners,” said Art Marks. “The management teams of our portfolio companies recognize that we work hard every day to earn our reputation as a quality partner for entrepreneurs with bold ideas. We are grateful to our investors, co-investors and our CEOs, and we are excited about the possibilities for Valhalla II.”

About Valhalla Partners

Valhalla Partners is a trusted partner and advisor to technology entrepreneurs in their quest to build world-class companies. Based in the mid-Atlantic, the firm’s management team has made more than 100 investments over the past twenty years and produced almost \$1 billion of investment proceeds. Valhalla prefers investments where the mission of the company is to innovate, challenge and fundamentally change the dynamics of new and existing markets. Past investments by Valhalla’s team include Advertising.com, BD Metrics, CareerBuilder.com, Clarify, EnterpriseDB, Epicor, Exchange Solutions, JumpTap, LeftHand Networks, Mobius, NextLink, Progress Software, Proxicom, Register.com, Riverbed Technologies, SEPATON, ServiceBench, Trilogy, and webMethods. Valhalla Partners brings the full power and network of its experienced team to every investment it makes, helping companies grow faster and smarter regardless of size or maturity. For more information, go to www.valhallapartners.com.

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