

FOR IMMEDIATE RELEASE

VALHALLA PARTNERS ATTRACTS TEN-YEAR INDUSTRY VETERAN TO TEAM

Former Flagship Ventures, IBM and Goldman Sachs Professional, Kevin Greene, Hired as Principal,

Brings Investment, Operating and Banking Expertise to Valhalla

Vienna, VA — October 24, 2008 — [Valhalla Partners](#), a venture capital firm devoted to building world-class technology companies, today announced it has hired Kevin Greene as a Principal to add to its investing team. Greene's hire shows the strength of Valhalla's reputation as a premier venture-capital firm.

Greene brings over ten years of experience to Valhalla as an investor, operator, and banker working with early-stage breakthrough technology, healthcare information and media companies across the globe. Most recently, Greene was part of the investment team at [Flagship Ventures](#), a \$600 million early-stage venture capital firm in Cambridge, Massachusetts. Prior to Flagship, Greene worked at [IBM](#) in Research Triangle Park, North Carolina where he was responsible for establishing, retaining and growing relationships with IBM business partners. He also held a variety of product marketing positions at IBM, including managing the WebSphere Application Server product portfolio. Previously, Greene worked for several years at [Goldman Sachs](#) in its New York and Hong Kong offices where he executed over \$30 billion in equity, equity-linked and M&A financing transactions for technology, healthcare, media and energy-related clients.

A Northern Virginian native, Greene earned a BS in finance and marketing from the University of Virginia's McIntire School of Commerce where he also captained the Virginia varsity swimming team. He earned his MBA from the Harvard Business School and is currently a fellow in the prestigious [Kauffman Fellows Program](#). With experience as a trusted advisor, technology manager, early-stage investor and board member, Greene is uniquely positioned to help entrepreneurs create, finance and build innovative companies.

“I’m honored to join a firm that champions the principle that the entrepreneur must come first, said Kevin Greene, Principal at Valhalla Partners. “I take great pride in company building and experience shows that if we serve our entrepreneurs well as a firm and community, our own success will follow. Valhalla is a great platform for an investing professional, and I can’t think of a team I’d rather work with.”

“Kevin is just the kind of emerging manager we want working with our companies,” said Scott Frederick, General Partner, Valhalla Partners. “His experience at Goldman and Flagship has given him world-class training in investing and deal-making, and his operating years at IBM have given him insights that can really make a difference for our entrepreneurs and companies. We look forward to working with him.”

About Valhalla Partners

Valhalla Partners is a trusted partner and advisor to technology entrepreneurs in their quest to build world-class companies. Based in Vienna, Virginia, the firm’s management team has made more than 120 investments over the past twenty years and produced almost \$1 billion of investment proceeds. Valhalla prefers investments where the mission of the company is to innovate, challenge and fundamentally change the dynamics of new and existing markets. Investments by Valhalla’s team include Advertising.com, BDMetrics, CareerBuilder.com, Clarify, EnterpriseDB, Epicor, Exchange Solutions, JumpTap, LeftHand Networks, Mobius, NextLink, Nirvanix, Progress Software, Proxicom, RealOps, Register.com, Riverbed Technologies, SafeNet, SEPATON, ServiceBench, Trilogy, and webMethods. Valhalla Partners brings the full power and network of its experienced team to every investment it makes, helping companies grow faster and smarter regardless of size or maturity.

For more information, go to www.valhallapartners.com.

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